

TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30

MANUFACTURER: FORD CHASSIS

Beyer Ford, 170 Ridgedale Ave., Morristown, NJ 07960 ALL NEW JERSEY COUNTIES SERVED

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE</u> <u>DISCOUNT %</u>	<u>OPTIONS PRICE</u> <u>DISCOUNT %</u>	<u>PARTS PRICE</u> <u>DISCOUNT %</u>	<u>UNLISTED OPTIONAL</u> <u>EQUIPMENT MARK UP %</u>
F7T	F750 Regular cab 31,000 to 37,000 GVW	20.40%	5.00%	N/A	15.00%
X7T	F750 Extended cab 31,000 to 37,000 GVW	20.90%	5.00%	N/A	15.00%
W7T	F750 Crew cab 31,000 to 37,000 GVW	21.30%	5.00%	N/A	15.00%
F7D	F750 Regular cab 31,000 to 37,000 GVW	20.80%	5.00%	N/A	15.00%
X7D	F750 Extended cab 31,000 to 37,000 GVW	21.30%	5.00%	N/A	15.00%
W7D	F750 Crew cab 31,000 to 37,000 GVW	21.70%	5.00%	N/A	15.00%
F7A	F750 Regular cab 31,000 to 33,000 GVW	21.20%	5.00%	N/A	15.00%
X7A	F750 Extended cab 31,000 to 33,000 GVW	21.50%	5.00%	N/A	15.00%
W7A	F750 Crew cab 31,000 to 33,000 GVW	21.60%	5.00%	N/A	15.00%
F6T	F650 Regular Cab 26,000 GVW	19.50%	5.00%	N/A	15.00%
X6T	F650 Extended Cab 26,000 GVW	20.10%	5.00%	N/A	15.00%
W6T	F650 Crew Cab 26,000 GVW	21.50%	5.00%	N/A	15.00%
F6A	F650 Regular Cab 26,000 TO 29,000 GVW	20.20%	5.00%	N/A	15.00%
X6A	F650 Extended Cab 26,000 TO 29,000 GVW	20.40%	5.00%	N/A	15.00%
W6A	F650 Crew Cab 26,000 TO 29,000 GVW	20.70%	5.00%	N/A	15.00%
F6D	F650 Regular Cab 26,000 TO 29,000 GVW	19.90%	5.00%	N/A	15.00%
X6D	F650 Extended Cab 26,000 TO 29,000 GVW	20.40%	5.00%	N/A	15.00%
W6D	F650 Crew Cab 26,000 TO 29,000 GVW	20.90%	5.00%	N/A	15.00%
F6B	F650 Regular Cab 26,000 TO 29,000 GVW	20.20%	5.00%	N/A	15.00%
X6B	F650 Extended Cab 26,000 TO 29,000 GVW	19.80%	5.00%	N/A	15.00%
W6B	F650 Crew Cab 26,000 TO 29,000 GVW	20.80%	5.00%	N/A	15.00%
F6E	F-650 Regular Cab Kick-Up Frame Diesel	20.00%	5.00%	N/A	15.00%
X6E	F-650 Super Cab Kick-Up Frame Diesel	20.50%	5.00%	N/A	15.00%
W6E	F-650 Crew Cab Kick-Up Frame Diesel	21.00%	5.00%	N/A	15.00%

DELIVERY CHARGES BY COUNTY

\$325.00	Atlantic	\$350.00	Gloucester	\$350.00	Ocean
\$215.00	Bergen	\$215.00	Hudson	\$215.00	Passaic
\$350.00	Burlington	\$215.00	Hunterdon	\$325.00	Salem
\$350.00	Camden	\$215.00	Mercer	\$215.00	Somerset
\$375.00	Cape May	\$215.00	Middlesex	\$215.00	Sussex
\$350.00	Cumberland	\$215.00	Monmouth	\$215.00	Union
\$215.00	Essex	\$125.00	Morris	\$215.00	Warren

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$450.00 PER MONTH.

BUILD OUT TIME ESTIMATE: 18-20 WEEKS